

DEBORAH E. NIXON

Partner

Deborah Nixon is a Partner in Ernst & Young's Government Contract Services practice where she leads the McLean, VA office. She assists clients conducting business with the Federal Government with a wide range of services. These services include contract and grant pricing actions; preparation of claims; forward pricing rate agreement proposals; determining compliance with Government procurement regulations, such as the Federal Acquisition Regulations and Cost Accounting Standards; reviewing and assessing management systems; and litigation support which includes providing expert witness testimony and preparing cost analysis related to civil suits and bid protests before Government administrative boards, Court of Claims and arbitration proceedings in addition to internal investigations and voluntary disclosure efforts including multiple award schedule contracts.

Deborah is a frequent presenter and instructor for industry and client forums including Federal Publications Seminars where she teaches seminars on topics that include Government contract accounting, commercial item acquisition, understanding overhead, Cost Accounting Standards and contract cost principles.

Deborah's has extensive experience assisting contractors implement accounting systems for accumulating costs under Government contract accounting requirements. She has assisted contractors resolve system deficiencies and develop indirect cost rate structures. She frequently leads contractor's indirect cost submissions, Disclosure Statements and accounting systems audits and reviews. Her incurred cost participation has encompassed all phases, from submission preparation through audit and negotiation. She has performed Cost Accounting Standards Board Disclosure Statement reviews, identifying and quantifying changes to cost accounting practices. Her reviews and resultant cost impact analyses have facilitated Defense Contract Audit Agency audit and acceptance of client cost impact proposals.

Prior to joining Ernst & Young, Deborah held management positions with both large and small Government contractors. She was responsible for the coordination, preparation, and management of cost proposals; reviewing and responding to solicitations; and the administration of international and domestic contracts, including multiple award schedule contracts.

Deborah earned her B.S. in Finance and Economics from the University of Maryland. She performed graduate accounting course work at the American University, Kogod School of Business. She is a licensed CPA in the District of Columbia. She is a past president of the Institute of Management Accountants and a member of the American Bar Association's Cost and Pricing and Healthcare committees. She also is a member of the National Contract Management Association, American Institute of Certified Public Accountants and Greater Washington Society of Certified Public Accountants where she is the co-chair of the Government Contracting Council.